

B2B Programme Overview 2027

Learn Spanish. Live Lanzarote.

B2B FACT SHEET

2027

A boutique Spanish school in Yaiza offering agencies small-group learning, direct coordination and language experiences shaped by Lanzarote - on-site and online.

SINCE 2011 Experienced local school	MAX. 6 ON-SITE Personal group learning	MAX. 8 ONLINE Live online teaching	PLACEMENT FIRST Level and goals reviewed	ES / DE / EN Direct communication
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PROGRAMME	FORMAT AND CORE STRUCTURE	IDEAL FOR	VALUE FOR AGENCIES
01 INTENSIVE 20 + LANZAROTE EXPERIENCE FOR THE GERMAN MARKET: AVAILABLE AS BILDUNGSURLAUB (ON-SITE AND ONLINE)*	On-site in Lanzarote 1 or 2 weeks 20 Spanish + 10 cultural teaching units/week	Adult language travellers and professionals seeking focused Spanish plus cultural learning. German employees may use recognised educational leave on-site or online.	One programme for international agency sales; for the German market, it is also available as Bildungsurlaub on-site and online.
02 INTENSIVE 20 CORE COURSE	On-site or online 20 teaching units/week Placement before the course; small level-based groups	Adult language travellers, professionals, remote workers and clients seeking focused progress	A clear, easy-to-book core product that can support longer stays and online continuity
03 LANGUAGE JOURNEY AGENCY EXCLUSIVE	Online - On-site - Online Tailored three-stage pathway Preparation, immersion in Lanzarote and follow-up	Agency clients who want continuity before, during and after their stay	An exclusive programme for authorised agencies, designed to deepen engagement and retention
04 SPANISH + HIKING LANGUAGE + NATURE	On-site in Lanzarote 1 or 2 weeks 15 Spanish units + 10 hours of guided hiking/week	Active adults interested in Spanish, volcanic landscapes, culture and local interpretation	A distinctive, highly visual themed programme connecting language with the island
05 DISCOVER LANZAROTE 60 PLUS CULTURE + ISLAND LIFE	On-site in Lanzarote 1 week 15 Spanish units + 5 activity days 24-28 May / 13-19 September 2027	Active 60+ travellers seeking language learning, cultural discovery and social connection	A focused senior-travel proposition combining language, culture and island experiences

BILDUNGSURLAUB *Available on-site and online with 30 or 40 teaching units/week, depending on the applicable federal-state recognition.

BOOKING NOTE Teaching unit = 45 minutes. Eligibility must be checked per participant. Dates, public prices and agency conditions are supplied separately.

PERSONAL DELIVERY Small groups, placement before arrival and direct coordination.	A REAL SENSE OF PLACE Lanzarote becomes part of the learning experience, not just the destination.	AGENCY-READY SUPPORT Clear programme information, multilingual contact and responsive follow-up.
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REQUEST AGENCY RATES | BOOK A FOLLOW-UP MEETING | DISCUSS A PARTNERSHIP

cocolingua.com/for-agencies/

Agency rates and cooperation conditions are available on request.

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